

EXHIBIT G: Camp Sewataro Price Proposal

The undersigned proposes to pay to the Town*:

Monthly fee: \$12,500 = total annual fee: \$150,000

and

Percentage of net revenue annually:

- 20% net revenue share to town: at \$1.9M annual revenue
 - (Estimate of \$1.9 annual revenue is based on average of 450 children + evening and weekend swim club, lessons, programs)
- 30% net revenue share to town at \$2.2M annual revenue
 - (Estimate of \$2.2 annual revenue is based on average of 525 children + evening and weekend swim club, lessons, programs)
- 40% net revenue share to town at \$2.5M+ annual revenue
 - ((Estimate of \$2.5 annual revenue is based on average of 600 children + evening and weekend swim club, lessons, programs)

Net revenues shall be revenues minus operating expenses and approved capital expenditures.

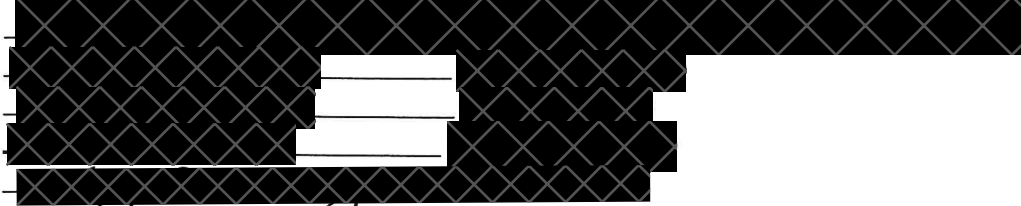
The undersigned would provide a net revenue accounting to the town within thirty (30) days of the end of the summer session and make installment payments in equal amounts on the first of each month commencing on October 1 of each year of 90% of the percentage net revenue amount. Within thirty (30) days of the December 31 of each year the undersigned will provide a final net revenue accounting and by January 31 of each year pay to the town the balance of the percentage net revenue amount.


*This Proposal and compliance with the Request for Proposals is subject to the execution of a mutually acceptable contract compliant with the terms of this Proposal and the Request for Proposals and the receipt of any and all reasonable approvals acceptable to the MetroWest YMCA from the Town of Sudbury for the management of Camp Sewataro to as set forth herein.

The undersigned agrees that, if selected, s/he will within five days (Saturdays, Sundays and legal holidays excluded) after presentation thereof by the Town, execute a contract in accordance with the terms of this bid. The undersigned further certifies under the penalties of perjury that this bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this section the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club or other organization, entity, or group of individuals.

Date August 5, 2019

BY: MetroWest YMCA





Signature

MetroWest Young Men's Christian Association (MetroWest YMCA, Inc.)
501(c)3 organization - State of Incorporation: Massachusetts

NOTE: If the bidder is a corporation, indicate state of incorporation under signature, and affix corporate seal; if a partnership, give full names and residential addresses of all partners; if an individual, give residential address if different from business address; and, if operating as a d/b/a give full legal identity. Attach additional pages as necessary.

This completed form shall be signed by an authorized representative of the proposer.

Price Proposal must be submitted in a separate, sealed envelope.

